# Improve the quality of your education and training!

#### THE CHALLENGES:

- Having a quality management system becoming
- compulsory
- Competition with private providers
- Development and implementation of new strategies
- Improving cost transparency
- Simple solutions with views to the future
- Evaluation of quantitative and qualitative aspects in education and training
- Efficiency in quality management
- Development beyond ISO 9001
- Growing or changing needs of stakeholders
- Loss of valuable employees
- Loss of market share, students etc.
- Loss or reduction of public funding resources
- Maintaining a positive image in the market place
- Loss of loyalty among employees or partners



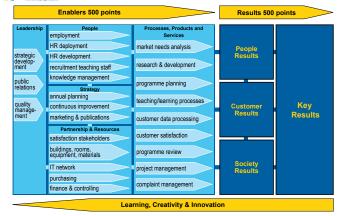
Quality in vocational training, initial and continuing, is a central issue of the Copenhagen/
Brugge Process which aims to achieve more trust, transparency and mobility in vocational training and in the labour market. All SAETO prod-

ucts meet the requirements of the European Quality Assurance Reference Framework (EQARF).

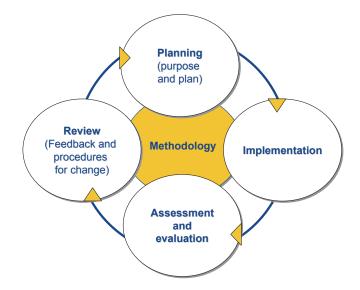
This project is being carried out with the support of the European Community. The content of this project does not necessarily reflect the position of the European Community, nor does it involve any responsibility on the part of the European Community

# SOLUTIONS

# Saeto Process Reference Model for ETOs



- Involve stakeholders
- Implement Total Quality Management
- Support your continuous improvement process
- Develop existing quality management systems
- Establish a benchmarking process



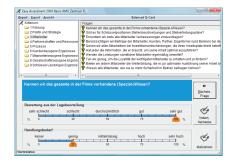
# THE SAFTO-SOLUTION

The SAETO tools have their foundation in the GOA-WorkBench, a software solution for self-assessment and inquiries which has already been successfully used for many years in industry.



- Simple and easy handling
- Good value in purchasing and running
- Support by e-learning modules
- Instant installation (plug&play)
- Flexible and scalable according to specific needs
- Fit for small and large organisations
- Compatible with all relevant quality standards in
- education
- Licenced by EFQM and compatible with ISO

Free access to self-assessment – GOA/SAETO Basic Assesment – at: www.ibk.eu.downloads



# COMMENTS OF USERS

#### C. Hausmann SME Centre University of Liechtenstein, Vaduz

"Based on the SAETO tools, our institute has been able to achieve the recognised EFQM status of 'Committed to Excellence' with no more than half a year of preparation. Our next aim is to introduce the SAETO tools for the whole of the University in order to reach the 'Committed to Excellence' level for the whole organisation."

#### Daniela Mäder Pedagogic University of Applied Sciences Zürich

"The advantage of self-assessment and of the other inquiry tools of SAETO lies in achieving valid evidence in a very short time span. The inquiry is rapidly implemented and distributed, answers can be read with one click, analysed with a second. The self-assessment highlights strengths and makes your development potential transparent. On this basis, positive action supporting the university's development can be formulated with little effort."

#### Daniel Osterwalder Vocational School for Industrial Training, Bern (gibb)

"In the framework of our self-assessment and improvement process we could use three different instruments provided by GOA/SAETO. Due to their user-friendly lay out, after a brief initial familiarisation the tools were absolutely convincing owing to their functionalities as well as to the variety of uses they offered (online survey, interview questionnaire, analysis of the collected data). Another very positive feature of GOA/SAETO was its great adaptability to our specific needs."

#### Sabine Wolfsteiner WIFI Entrepreneurial Academy, Upper Austria

"We employ GOA/SAETO as the basic tool for our surveys: the compre-hensive catalogue of standard questions along with the quick and easy possibility of adapting them to the specific needs of our firm were crucial factors for taking a decision in favour of this versatile tool set".

# PROJECT PARTNERS



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For more information on SAETO please go to

**WWW.SAETO.EU** 



OF EDUCATION AND TRAINING ORGANISATIONS





Leonardo da Vinci